PHILIP MORRIS USA_

INTER-OFFICE CORRESPONDENCE

120 PARK AVENUE, NEW YORK, NY 10017-5592

TO:

Adrian Marrullier

DATE: May 21, 1993

FROM:

Natalie Ellis

SUBJECT: MAT Tracking

In response to your memo of May 18, attached is a demographic profile of MAT "notaware" smokers. In summary, they are older (45+), more upscale smokers. They are somewhat more likely to be in "A" counties or in region 5 but age seems to be the key factor related to non-awareness.

cc: D. Beran

K. Eisen

E.Gee

J. Mullen-Sampson

S. Piskor

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